

BMW Canada, Inc.

Pricing Guide

Model Year 2020

Suggested Retail Price

X5 M & X6 M

Effective February 1, 2020



Series	Model Description	Body Group	NA Code	AG Code	Engine	SOP
X5	X5 M	F95	20E2	JU03	S63B44T4	12/19
	X5 M Competition	F95	20EC	JU03	S63B44T4	12/19
	X6 M	F96	20F2	CY03	S63B44T4	12/19
	X6 M Competition	F96	20FC	CY03	S63B44T4	12/19

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Change Notes

1/15/2020	Smalley	Production: February 2020
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		X5 M	X5 M Competition	X6 M	X6 M Competition
Start of Production		12/2019	12/2019	12/2019	12/2019
Base Price		\$116,250	\$124,500	\$119,950	\$128,200
Base Price - European Delivery		\$116,250	\$124,500	\$119,950	\$128,200
Base Price - Diplomat		\$116,250	\$124,500	\$119,950	\$128,200
Non-Metallic		STD	STD	STD	STD
300	Alpine White Non Metallic	x	x	x	x
Metallic		NC	NC	NC	NC
416	Carbon Black Metallic	x	x	x	x
475	Black Sapphire Metallic	x	x	x	x
A96	Mineral White Metallic	x	x	x	x
C1K	Marina Bay Blue Metallic	x	x	x	x
C28	Donington Grey Metallic	x	x	x	x
	<i>C28 will delete ZTQ from the order</i>	x	x	x	x
C3D	Manhattan Metallic	x	x	x	x
C3G	Toronto Red Metallic	x	x	x	x
C3Z	Tanzanite Blue Metallic	x	x	x	x
X1B	Ametrine Metallic	x	x	x	x
Upholstery					
HE	Full Merino Leather/Alcantara		NC		NC
HEJA	Black/Midrand Beige Two-Tone Full Merino/Alcantara		x		x
ZB	BMW Individual Full Merino <i>In combination with ZUP</i>	\$4,000 NC	NC	\$4,000 NC	NC
ZBEI	Ivory White/Night Blue Full Merino Leather	x	x	x	x
LK	Extended Merino Leather	NC		NC	
LKSW	Black Extended Merino Leather	x		x	
X3	Full Merino Leather <i>Included in package</i>	\$4,000 ZUP	NC	\$4,000 ZUP	NC
X3A9	Silverstone Full Merino Leather	x	x	x	x
X3DA	Sakhir Orange Full Merino Leather	x	x	x	x
X3HV	Adelaide Grey Full Merino Leather	x	x	x	x
X3JT	Taruma Brown Full Merino Leather	x	x	x	x
X3SW	Black Full Merino Leather	x	x	x	x

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Packages					
ZPP	Premium Package	\$8,750	\$7,500	\$8,750	\$7,500
3DS	BMW Display Key	x	x	x	x
407	Sky Lounge Panoramic Glass Sunroof	x	x	x	x
417	Side Sunshades	x	x	x	x
418	Luggage Compartment Package	x	x	x	x
44A	Heated and Cooled Cupholders	x	x	x	x
453	Ventilated Seats	x	x	x	x
4GQ	M Seat Belts	x		x	
4NM	Ambient Air Package	x	x	x	x
4T7	Massage Function for Driver and Passenger	x	x	x	x
5AR	Traffic Jam Assistant	x	x	x	x
5AU	Driving Assistant Professional	x	x	x	x
5DN	Parking Assistant Plus w/Surround View	x	x	x	x
6DR	BMW Drive Recorder	x	x	x	x
6NW	Wireless Charging w/Extended Bluetooth and USB	x	x	x	x
6WD	WiFi Hotspot	x	x	x	x
776	Anthracite Alcantara Roofliner	x		x	
ZML	Steering and Lane Control	x	x	x	x
ZSF	Cross Traffic Alert (Front)	x	x	x	x
ZSM	Active Cruise Control w/ Stop and Go	x	x	x	x
ZTQ	Lane Change Assistant	x	x	x	x
ZZR	Lane Keep Assistant	x	x	x	x
	ZPP cannot be ordered with ZUP	x	x	x	x
ZPS	M Enhanced Package	\$3,250	\$1,850	\$4,050	\$2,650
1MA	M Sport Exhaust System	x		x	
1MD	M Carbon Engine Cover	x	x	x	x
3ME	M Carbon Mirror Caps	x	x	x	x
3MG	M Carbon Rear Spoiler			x	x
	ZPS cannot be ordered with ZUP	x	x	x	x

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		X5 M	X5 M Competition	X6 M	X6 M Competition
Packages					
ZUP	Ultimate Package	\$23,250	\$17,000	\$24,050	\$17,800
1MA	M Sport Exhaust System	x		x	
1MD	M Carbon Engine Cover	x	x	x	x
3DS	BMW Display Key	x	x	x	x
3ME	M Carbon Mirror Caps	x	x	x	x
3MG	M Carbon Rear Spoiler			x	x
407	Sky Lounge Panoramic Glass Sunroof	x	x	x	x
417	Side Sunshades	x	x	x	x
418	Luggage Compartment Package	x	x	x	x
44A	Heated and Cooled Cupholders	x	x	x	x
453	Ventilated Seats	x	x	x	x
4GQ	M Seat Belts	x		x	
4MC	Carbon Fibre Trim	x	x	x	x
4NM	Ambient Air Package	x	x	x	x
4T7	Massage Function for Driver and Passenger	x	x	x	x
5AR	Traffic Jam Assistant	x	x	x	x
5AU	Driving Assistant Professional	x	x	x	x
5DN	Parking Assistant Plus w/Surround View	x	x	x	x
6DR	BMW Drive Recorder	x	x	x	x
6F1	Bowers and Wilkins Diamond Surround Sound System	x	x	x	x
6NW	Wireless Charging w/Extended Bluetooth and USB	x	x	x	x
6WD	WiFi Hotspot	x	x	x	x
776	Anthracite Alcantara Roofliner	x		x	
7ME	M Driver's Package	x	x	x	x
X3	Full Merino Leather	x		x	
	or ZB BMW Individual Full Merino	+ \$0		+ \$0	
ZML	Steering and Lane Control	x	x	x	x
ZSF	Cross Traffic Alert (Front)	x	x	x	x
ZSM	Active Cruise Control w/ Stop and Go	x	x	x	x
ZTQ	Lane Change Assistant	x	x	x	x
ZZR	Lane Keep Assistant	x	x	x	x
ZUP cannot be ordered with ZPP or ZPS		x	x	x	x

Options					
1MA	M Sport Exhaust System	\$1,500	100%	\$1,500	100%
	<i>Included in package</i>	ZPS, ZUP		ZPS, ZUP	
3MC	High-Gloss Black Roof Rails	NC	100%		
	<i>3MC requires ordering ZZO</i>	x			
441	Smoker's Package	\$100	\$100	\$100	\$100
4MC	Carbon Fibre Trim	\$1,000	\$1,000	\$1,000	\$1,000
	<i>Included in package</i>	ZUP	ZUP	ZUP	ZUP
4ML	Piano Black Wood Trim w/Satin Chrome Highlight	\$400	\$400	\$400	\$400
4WW	BMW Individual - Fine-Wood Ash Grain Silver Trim w/ Grey High Gloss Highlight	\$400		\$400	
6F1	Bowers and Wilkins Diamond Surround Sound System	\$4,900	\$4,900	\$4,900	\$4,900
	<i>Included in package</i>	ZUP	ZUP	ZUP	ZUP
6FH	Rear Entertainment System	\$1,950	\$1,950	\$1,950	\$1,950
6UK	Night Vision w/pedestrian det.	\$2,500	\$2,500	\$2,500	\$2,500
776	Anthracite Alcantara Roofliner	\$950	100%	\$950	100%
	<i>Included in package</i>	ZPP, ZUP		ZPP, ZUP	
7ME	M Driver's Package	\$2,450	\$2,450	\$2,450	\$2,450
	<i>Included in package</i>	ZUP	ZUP	ZUP	ZUP
XD5	BMW Individual Alcantara Roofliner	\$950	NC	\$950	NC
	<i>In combination with ZPP</i>	NC		NC	
	<i>In combination with ZUP</i>	NC		NC	
	<i>XD5 requires ordering ZBEI</i>	x	x	x	x
Z65	21" M Lt/Ally Wheels, Double-Spoke 808M, Bicolour, Perf Non-RFT	NC	NC	NC	NC
	<i>(21x10.5, 295/35 R21 front and 21x11.5, 315/35 R21 rear)</i>				

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Options					
ZT6	21"/22" M Lt/Ally Wheels, Star-Spoke 818M, Bicolour, Perf Non-RFT (21x10.5, 295/35 R21 front and 22x11.5, 315/30 R22 rear)		NC		NC
ZZO	High-Gloss Black Window Surround <i>ZZO requires ordering 3MC</i>	NC x		NC	
Standard					
1CR	Remote Engine Start	STD	STD	STD	STD
1MA	M Sport Exhaust System		STD		STD
1TE	21"/22" M Lt/Ally Wheels, Star-Spoke 809M, Bicolour, Perf Non-RFT (21x10.5, 295/35 R21 front and 22x11.5, 315/30 R22 rear)	STD	STD	STD	STD
2TB	Sport Auto Trans w/Paddles	STD	STD	STD	STD
2VB	Tire Pressure Monitor	STD	STD	STD	STD
2VC	Tire Repair Kit	STD	STD	STD	STD
302	Alarm System	STD	STD	STD	STD
319	Universal Remote Control	STD	STD	STD	STD
322	Comfort Access	STD	STD	STD	STD
323	Soft Close Doors	STD	STD	STD	STD
3AG	Rear View Camera	STD	STD	STD	STD
3AT	Satin Aluminum Roof Rails	STD			
3MB	Satin Aluminum Window Surround	STD		STD	
3MC	High-Gloss Black Roof Rails		STD		
402	Panorama Sunroof	STD	STD	STD	STD
420	Sun Protection Glazing	STD	STD	STD	STD
423	Velour Floor Mats	STD	STD	STD	STD
459	Electric Seats w/ Driver Mem.	STD	STD	STD	STD
488	Lumbar Support	STD	STD	STD	STD
4GQ	M Seat Belts		STD		STD
4HA	Seat Heating, Front and Rear	STD	STD	STD	STD
4HB	Heat Comfort Package, Front	STD	STD	STD	STD
4M5	Walknappa Leather Dashboard	STD	STD	STD	STD
4MA	M Multifunction Seats	STD	STD	STD	STD
4NB	Auto 4-Zone Climate Control	STD	STD	STD	STD
4T8	Auto-Dimming Exterior Mirrors	STD	STD	STD	STD
4UR	Ambient Lighting	STD	STD	STD	STD
4WT	Aluminum Crossline Trim	STD	STD	STD	STD
5AC	High-Beam Assistant	STD	STD	STD	STD
5AL	Active Protection	STD	STD	STD	STD
5AS	Driving Assistant	STD	STD	STD	STD
5AZ	BMW Laserlight Headlights	STD	STD	STD	STD
655	SiriusXM Satellite Radio Tuner	STD	STD	STD	STD
688	Harman/Kardon Sound System	STD	STD	STD	STD
6AC	Intelligent Emergency Call	STD	STD	STD	STD
6AE	Teleservices	STD	STD	STD	STD
6AK	ConnectedDrive Services	STD	STD	STD	STD
6C3	Connected Package Professional	STD	STD	STD	STD
6CP	Apple CarPlay Preparation	STD	STD	STD	STD
6U3	BMW Live Cockpit Professional	STD	STD	STD	STD
6U8	BMW Gesture Control	STD	STD	STD	STD
760	High-Gloss Black Window Surround		STD		STD
775	Anthracite Roofliner	STD		STD	
776	Anthracite Alcantara Roofliner		STD		STD
7M9	High-Gloss Black Kidney Grille w/ Extended Contents		STD		STD
7MA	Competition Package		STD		STD
7MN	M Competition Package		STD		STD

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Wheels					
" data-bbox="71 167 153 231"/>	21"/"22" M Lt/Aly Wheels, Star-Spoke 809M, Bicolour, Perf Non-RFT Front: 21x10.5, 295/35 R21 Rear: 22x11.5, 315/30 R22 Code: 1TE Style: 809M	Standard	Standard	Standard	Standard
	21" M Lt/Aly Wheels, Double-Spoke 808M, Bicolour, Perf Non-RFT Front: 21x10.5, 295/35 R21 Rear: 21x11.5, 315/35 R21 Code: Z65 Style: 808M	NC	NC	NC	NC
" data-bbox="71 368 153 431"/>	21"/"22" M Lt/Aly Wheels, Star-Spoke 818M, Bicolour, Perf Non-RFT Front: 21x10.5, 295/35 R21 Rear: 22x11.5, 315/30 R22 Code: ZT6 Style: 818M		NC		NC