

BMW of North America, LLC

Pricing Guide

Model Year 2020

Suggested Retail Price

X5 M X6 M (F95 F96)

Effective October 1, 2019



Series	Model Description	Body Group	NA Code	AG Code	Engine	SOP
X5	X5 M Competition	F95	20SM	JU03	S63	12/19
	X6 M Competition	F96	20SN	CY03	S63	12/19
	X5 M	F95	20XK	JU03	S63	12/19
	X6 M	F96	20XN	CY03	S63	12/19

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Change Notes

10/1/2019	Baxley	Initial Release
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		X5 M	X5 M Competition	X6 M	X6 M Competition
Start of Production		12/2019	12/2019	12/2019	12/2019
Base Price U.S.A. Port of Entry*		\$105,100	\$114,100	\$108,600	\$117,600
Base Price Euro Deliver Munich Pick Up		NA	NA	NA	NA
Base Price Diplomatic U.S.A. Port of Entry		\$99,845	\$108,395	\$103,170	\$111,720
Non-Metallic		STD	STD	STD	STD
300	Alpine White	x	x	x	x
Metallic		NC	NC	NC	NC
416	Carbon Black Metallic	x	x	x	x
475	Black Sapphire Metallic	x	x	x	x
A96	Mineral White Metallic	x	x	x	x
C1K	Marina Bay Blue metallic	x	x	x	x
C28	Donington Grey Metallic	x	x	x	x
	<i>C28 and ZDY will add 8TR to the order</i>	x	x	x	x
C3D	Manhattan Green Metallic	x	x	x	x
C3G	Toronto Red Metallic	x	x	x	x
Priority 1 Metallic		NC	NC	NC	NC
C3Z	Tanzanite Blue II Metallic	\$1,950	\$1,950	\$1,950	\$1,950
X1B	Ametrin Metallic	\$1,950	\$1,950	\$1,950	\$1,950
Upholstery					
LK	Extended Merino Leather	NC		NC	
LKSW	Black Extended Merino Leather	x		x	
X3	Full Merino Leather	\$3,500	NC	\$3,500	NC
X3A9	Silverstone Full Merino Leather	x	x	x	x
X3DA	Sakhir Orange/Black Full Merino Leather	x	x	x	x
X3HV	Adelaide Grey Full Leather Merino	x	x	x	x
X3JT	Taruma Brown Full Leather Merino	x	x	x	x
X3SW	Black Full Merino Leather	x	x	x	x
HE	Full Leather Merino/Alcantara		NC		NC
HEJA	Black Full Merino Leather with Midrand Beige Alcantara Cloth combination		x		x
Priority 1 Upholstery					
ZB	(Ind) Full Merino Leather	\$3,500	NC	\$3,500	NC
ZBEI	Ivory White /Night Blue Full Merino leather	\$3,500	NC	\$3,500	NC
Packages					
ZDY	Driving Assistance Professional Package	\$1,700	\$1,700	\$1,700	\$1,700
	5AR Extended Traffic Jam Assistant for limited access highways	x	x	x	x
	5AU Active Driving Assistant Pro	x	x	x	x
	ZDY will delete STD or 100% equipment 5AS	x	x	x	x

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		X5 M	X5 M Competition	X6 M	X6 M Competition
Packages					
ZEC	Executive Package	\$3,600	\$3,600	\$3,600	\$3,600
1CR	Remote Engine Start	x	x	x	x
323	Soft-close automatic doors	x	x	x	x
417	Rear manual side window shades	x	x	x	x
44A	Heated and Cooled Cupholders	x	x	x	x
453	Front ventilated seats	x	x	x	x
4HA	Front and Rear Heated Seats	x	x	x	x
4T7	Front massaging seats	x	x	x	x
5AZ	Icon Adaptive LED Headlights with Laserlight	x	x	x	x
Options					
1TE	21"/22" M Star-spoke bi-color wheels, style 809M w/ perf non run-flat tires <i>(21x10.5, 295/35 R21 front and 22x11.5, 315/30 R22 rear)</i>	\$650	NC	\$650	NC
2VC	Mobility Kit <i>2VC will delete STD or 100% equipment 300</i>	NC	NC	NC	NC
3AT	Roof rails in Satin Aluminum <i>3AT will delete STD or 100% equipment 3MC</i>	NC	NC		
3MB	Satin aluminum line exterior trim <i>3MB will delete STD or 100% equipment 760</i>	NC	NC	NC	NC
4WT	Aluminum Crossline Interior Trim	NC	NC	NC	NC
6F1	Bowers & Wilkins Diamond Surround Sound System <i>6F1 requires ordering ZEC</i>	\$3,400	\$3,400	\$3,400	\$3,400
6FH	Rear-seat entertainment Professional	\$2,200	\$2,200	\$2,200	\$2,200
6UK	Night Vision with Pedestrian Detection <i>6UK requires ordering ZEC</i>	\$2,300	\$2,300	\$2,300	\$2,300
7ME	M Driver's Package	\$2,500	\$2,500	\$2,500	\$2,500
Priority 1 Options					
4ML	Individual Piano Black Finish trim	\$1,080	\$1,080	\$1,080	\$1,080
4WW	Individual Fine Wood Ash Grain trim with High Gloss Silver	\$1,080	\$1,080	\$1,080	\$1,080
XD5	Alcantara headliner in upholstery color <i>XD5 requires ordering ZBEI</i>	NC	NC	NC	NC
XET	BMW Individual Fine-wood Trim Finline Cross Black with Aluminium Inserts	\$1,080	\$1,080	\$1,080	\$1,080
Other Charges					
	Destination & Handling	\$995	\$995	\$995	\$995
	Gas Guzzler Tax (Estimated)	\$1,000	\$1,000	\$1,000	\$1,000
Standard					
1MA	M Sport exhaust system		STD		STD
1P6	21" M Double-spoke bi-color wheels, style 808M w/performance non run-flat tires <i>(21x10.5, 295/35 R21 front and 21x11.5, 315/35 R21 rear)</i>	STD		STD	
1TF	21"/22" M Star-spoke bi-color wheels, style 818M w/ perf non run-flat tires <i>(21x10.5, 295/35 R21 front and 22x11.5, 315/30 R22 rear)</i>		STD		STD
2T4	M Sport Differential	STD	STD	STD	STD
2TB	Sport Automatic Transmission	STD	STD	STD	STD
2VB	Tire pressure monitor	STD	STD	STD	STD
2VW	Adaptive M Suspension Professional	STD	STD	STD	STD
300	Space-saver spare	STD	STD	STD	STD
302	Alarm System	STD	STD	STD	STD
316	Power tailgate	STD	STD	STD	STD
319	Universal garage-door opener	STD	STD	STD	STD
322	Comfort Access keyless entry	STD	STD	STD	STD

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Standard					
3AG	Rear view camera	STD	STD	STD	STD
3MC	Roof rails in High-gloss Shadowline	STD	STD		
402	Panoramic moonroof	STD	STD	STD	STD
420	Privacy glass	STD	STD	STD	STD
423	Floor mats	STD	STD	STD	STD
431	Auto-dimming rearview mirror	STD	STD	STD	STD
459	Power Front Seats	STD	STD	STD	STD
488	Lumbar support	STD	STD	STD	STD
494	Heated front seats	STD	STD	STD	STD
4GQ	M Seat Belts		STD		STD
4HB	Heated Front Seats Armrests & Steering Wheel	STD	STD	STD	STD
4M5	Leather Dashboard	STD	STD	STD	STD
4MA	Multi-function seats with lumbar support	STD	STD	STD	STD
4MC	Carbon Fiber trim	STD	STD	STD	STD
4NB	4-zone automatic climate control	STD	STD	STD	STD
4T8	Auto dimming driver exterior mirror	STD	STD	STD	STD
4UR	Ambient Lighting	STD	STD	STD	STD
508	Park Distance Control	STD	STD	STD	STD
544	Dynamic Cruise Control	STD	STD	STD	STD
552	Adaptive Full LED Lights	STD	STD	STD	STD
5AC	Automatic High Beams	STD	STD	STD	STD
5AG	Active Blind Spot Detection	STD	STD	STD	STD
5AL	Active Protection	STD	STD	STD	STD
5AS	Active Driving Assistant	STD	STD	STD	STD
5AV	Active Guard	STD	STD	STD	STD
5DN	Parking Assistant Plus	STD	STD	STD	STD
610	Head-up Display	STD	STD	STD	STD
655	SiriusXM Satellite Radio with 1year All Access Subscription	STD	STD	STD	STD
65A	CD Player Prep	STD	STD	STD	STD
688	Harman Kardon surround sound system	STD	STD	STD	STD
6AC	BMW Assist eCall	STD	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD	STD
6AK	ConnectedDrive Services	STD	STD	STD	STD
6C4	Connected Package Pro	STD	STD	STD	STD
6CP	Apple CarPlay Compatibility with 1 Year Trial	STD	STD	STD	STD
6DR	Drive Recorder	STD	STD	STD	STD
6NW	Wireless Charging	STD	STD	STD	STD
6U3	Live Cockpit Pro (incl. Navi)	STD	STD	STD	STD
6U8	Gesture Control	STD	STD	STD	STD
6WD	WiFi Hotspot with complimentary 3-month or 3GB trial	STD	STD	STD	STD
710	M steering wheel	STD	STD	STD	STD
760	Shadowline exterior trim	STD	STD	STD	STD
776	Anthracite Alcantara Headliner	STD	STD	STD	STD
7M9	Extended Shadowline Trim		STD		STD
7MA	Competition Package		STD		STD
7MN	M Competition package		STD		STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD	STD	STD
8SL	Trailer hitch prewiring	STD	STD	STD	STD
8TH	Speed Limit Info	STD	STD	STD	STD
8TN	Daytime driving lights	STD	STD	STD	STD
ZEB	Enhanced USB & Bluetooth	STD	STD	STD	STD
ZN3	Frontal Collision Warning w/ City Collision Mitigation	STD	STD	STD	STD
ZN4	Lane Departure Warning	STD	STD	STD	STD
ZTM	Tier 2	STD	STD	STD	STD
ZX1	Active Park Distance Control	STD	STD	STD	STD
ZX3	Surround View w/ 3D View	STD	STD	STD	STD

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Wheels					
	21" M Double-spoke bi-color wheels, style 808M w/performance non run-flat tires Front: 21x10.5, 295/35 R21 Rear: 21x11.5, 315/35 R21 Code: 1P6 Style: 808M	Standard		Standard	
	21"/22" M Star-spoke bi-color wheels, style 809M w/ perf non run-flat tires Front: 21x10.5, 295/35 R21 Rear: 22x11.5, 315/30 R22 Code: 1TE Style: 809M	\$650	NC	\$650	NC
	21"/22" M Star-spoke bi-color wheels, style 818M w/ perf non run-flat tires Front: 21x10.5, 295/35 R21 Rear: 22x11.5, 315/30 R22 Code: 1TF Style: 818M		Standard		Standard